



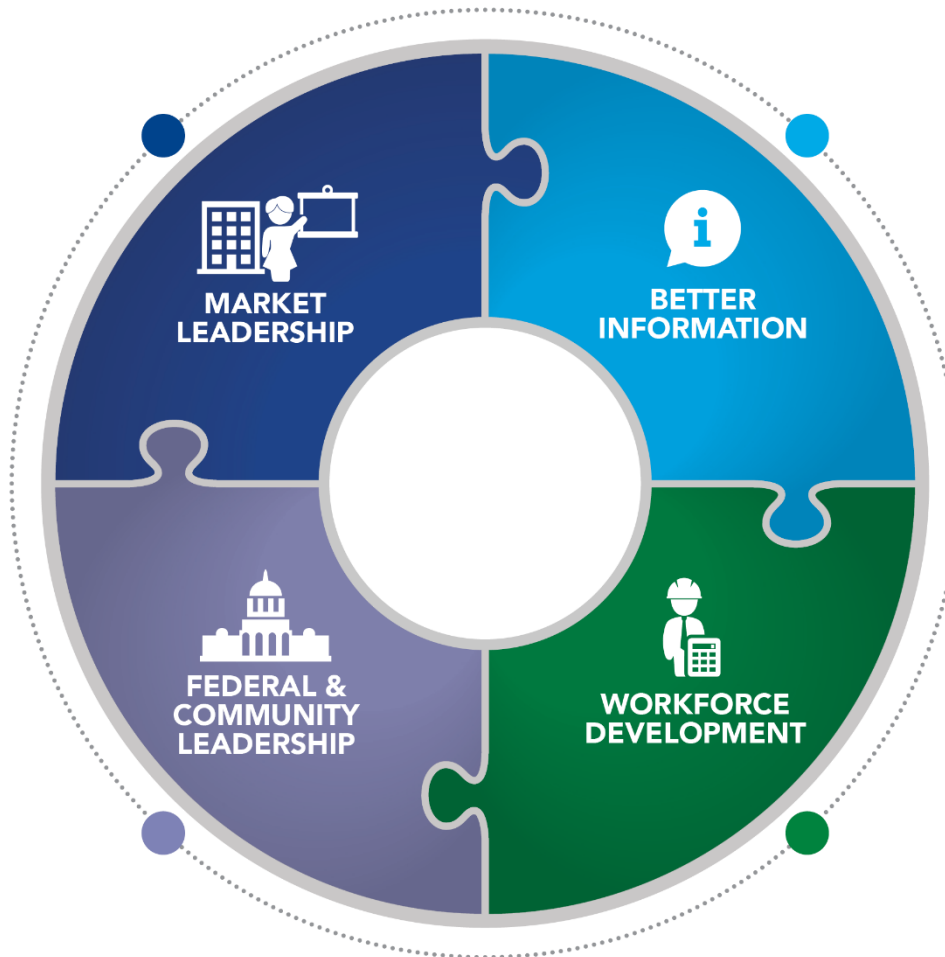
Developing Innovative,
Replicable Solutions
with Market Leaders

- ▶ Better Buildings Challenge
- ▶ Better Buildings Alliance
- ▶ Better Buildings, Better Plants
- ▶ Better Buildings Accelerators
- ▶ Better Buildings Residential
- ▶ Strategic Energy Management



State, Local, and
Federal Governments
Leading by Example

- ▶ State and Local Engagement
- ▶ Performance Contracting



Making Energy
Efficiency Investment
Easier

- ▶ Better Buildings Solution Center
- ▶ Financing Navigator
- ▶ Improved Data Consistency and Access
- ▶ Better Buildings Energy Asset Score
- ▶ Home Energy Score
- ▶ Tools for Industrial Energy Management



Expanding
the Workforce

- ▶ Better Buildings Workforce Guidelines
- ▶ Industrial Energy Management Workforce

Better Buildings Challenge

Goals:

- Make buildings 20%+ more efficient in 10 years across the commercial, multifamily, industrial, and public sectors.
- Save \$80B+ for US organizations
- Create American jobs; improve energy security; protect the environment

How:

Leadership - Results - Transparency - Best Practice - Recognition
Catalyzing Action

TODAY:

350+ Partners & Allies

*Commercial – Industrial – Public – Private – Financial – Multifamily
Large and Small
Throughout US*

Results to date

\$3.1 Billion saved

\$12 Billion in financing committed

380 Trillion BTUs of energy saved

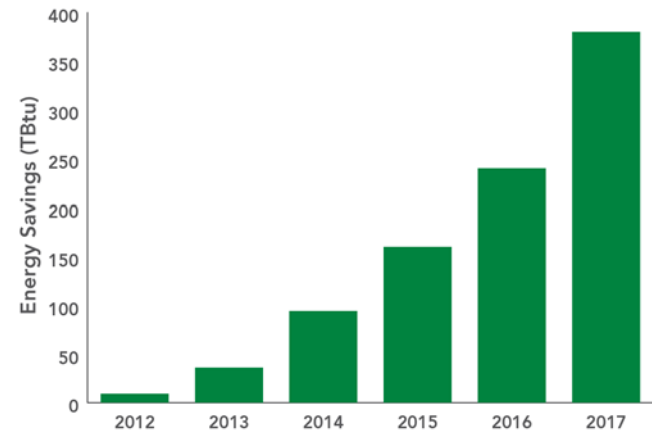
4.4 Billion square footage covered

6 Billion gallons in water saved

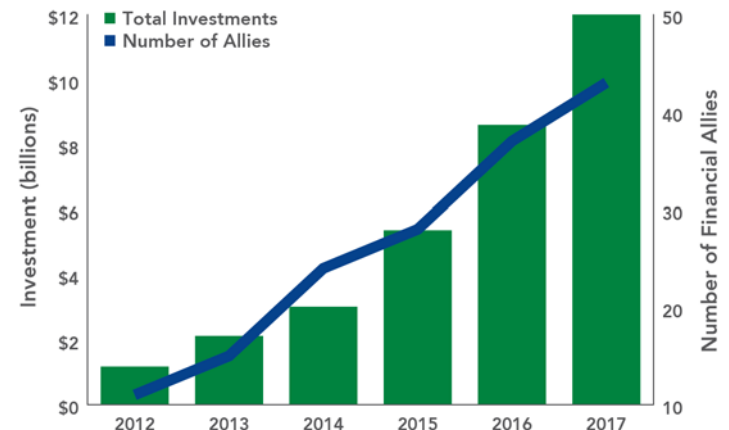
900+ Better Buildings Partners

1,500+ solutions published

Cumulative Energy Savings



Total Investment and Ally Growth by Year



Better Buildings Partners Are

30

of the Fortune 100 Companies

FORTUNE
100

13%

of all U.S. Commercial Building Space

8

National Laboratories



93

Local Governments



28

State Governments



12

of the Top 25 U.S. Employers



12%

of the U.S. Manufacturing Energy Footprint



Goal Achievers as of Spring 2018



2018 New Goal Achievers

Anthem[®]

**Bank of America
Merrill Lynch**



 **Columbia
Association**

 **edf**
renewable energy



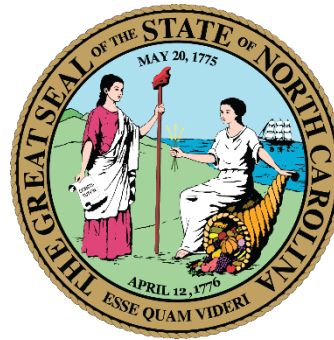
METRUS ENERGY



 **SOLSYSTEMS**

 **ASCENSION**

Martin & Co.
EST. 1833



 **Jersey City
Housing Authority**
Building Communities...Creating Opportunities...Transforming Lives



PACE Equity
Renovating America the Efficient Way

 **legrand**[®]

UWHealth

Sharis[™]

 **NYCEEC**
BUILDING FINANCIAL SOLUTIONS